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Business Development

Counseling

Council for Economic Outreach (CEO)

- Alachua County’s designated economic development entity for all of the County.
- CEO’s charge is to assist new and expanding businesses and industries through business expansions, growing new businesses, and attracting businesses to our area.

Gainesville Area Chamber of Commerce

- The Consultation Program
  - Created to help Chamber member businesses receive assistance in critical areas of business. Consultations are offered to small business members in the areas of insurance, banking, marketing, accounting, computer, financial planning, engineering and public relations.
- Mentoring Program
  - Allows newly established businesses, entrepreneurs seeking rapid growth or businesses facing challenging times, to learn from the experiences and techniques established by successful, existing business owners.
  - Provides one-on-one mentoring sessions from qualified business owners and senior executives who have owned or managed a business for a minimum of five years, to small businesses that may lack sufficient expertise and resources.

Gainesville SCORE

- Resource partner with the U.S. Small Business Administration, provides free, confidential and valuable advice for all business needs throughout the life of your business.
- Experienced mentors work with clients face-to-face, by phone and/or e-mail. Provide guidance about business planning, business operations, marketing, etc. Business related workshops offered at a small fee.

SF Center for Innovation and Economic Development (CIED)

- Located very close to downtown Gainesville, the center is host of an entrepreneur incubator program, offering services to assist in the growth and development of startup and fledgling companies.
- Entrepreneurs are supported through access to business development resources, shared office space, and administrative and technical support.
University of North Florida’s Small Business Development Center (SBDC)

- Offers high impact consulting and business plan development assistance to entrepreneurs.
- Offers business education services for entrepreneurs via one-on-one counseling and regularly scheduled training seminars.

2153 SE Hawthorne Rd, Gainesville, FL
sbdc.unf.edu
866-998-8332

Information/Data

Alachua County Library System

- Alachua County Library District is a centralized system consisting of a Headquarters library, 10 branch libraries in convenient locations, and outreach services such as bookmobiles.
- Provides online business information from subscriptions databases such as Demographics Now, Morningstar, ReferenceUSA, Safari Books Online, Murphree Law Library.

acilib.us
352-334-3900

Alachua County’s Map Genius

- Mapping product designed to give the ability to easily and quickly find information regarding your property in Alachua County from any web browser, smart phone or tablet.

mapgenius.alachuacounty.us
352-374-5249

Business Resources at UF’s Sid Martin Biotechnology Incubator Program

- Online access to UF libraries, such as the Florida BioDatabase Science and other business journals.

sidmartinbio.org
386-462-0880

Florida Economic Gardening Institute

- Economic Gardening embraces strategies to grow existing second-stage businesses, offering strategic research, CEO

growfl.com
407-823-6384

Gainesville Connect

- The site is organized into broad categories that people consider when looking at a community to move to and includes links to organizations for more information about jobs, real estate, sports, nonprofits, churches, the arts, outdoor recreation, attractions, events calendars and business organizations.

gainesvilleconnect.com

Visit Gainesville

- Official tourism marketing organization for Gainesville and Alachua County, providing tourist and travel Information about Gainesville and Alachua County.

30 East University Blvd, Gainesville, FL
visitgainesville.com
352-374-5260
Procurement
Local

Alachua County
- The requests generated by County departments, the Library District and other user agencies results in a continual need for a wide variety of goods and services.
- This program ensures local small businesses have opportunities to participate in the competitive process for County contracts.

City of Gainesville Small Business Procurement Program
- Program provides significant opportunities for qualified local small businesses to participate on a nondiscriminatory basis in all aspects of the City's contracting and procurement programs as well as other business services.

SF Purchasing Department
- The department function is to facilitate college procurement and acts as a liaison between the College and vendors.

UF Purchasing
- Supports the purpose and goals of the University of Florida — its educational, research, patient care, and public service missions — by purchasing and providing quality goods and services at competitive prices and providing responsive and responsible service to all University departments.

UF Small Business & Vendor Diversity Relations
- Seek out, identify and utilize small and diverse businesses to provide services and products purchased by the university, essential in the support of its mission for education, research and public service.
- Provide technical assistance and training to small and diverse businesses to help ensure a competent pool of vendors exist to meet the procurement needs of the university.

State

Procurement Technical Assistance Center Program (PTAC)
- Helps Florida businesses interested in obtaining contracts with the Department of Defense, other federal agencies, and the state/local government agencies and participating prime contractors.
- Specialized program under the Florida Small Business Development Center Network, helping businesses to obtain 8 (a), SDVOB, WOSB, MBE, Hub Zone, and LMI certifications.
Federal

**FederalBizOpp**

- FedBizOpps is a federally-mandated online portal that provides information to the public regarding certain federal contracting actions.
  
  [fedbizopps.gov](http://fedbizopps.gov)

**Supplier Connection**

- Free web-based portal that allows small businesses to more easily apply to become suppliers to large companies.
  
  [supplier-connection.net](http://supplier-connection.net)

**Onvia DemandStar**

- Connects businesses with nearly 400 government agencies that input bids and quotes directly into the DemandStar system, many of which are unavailable elsewhere.
  
  [demandstar.com](http://demandstar.com)

Export Assistance

**Export-Import Bank of the United States**

- Official export credit agency of the United States. Our mission is to ensure that U.S. companies — large and small — have access to the financing they need to turn export opportunities into sales.
  
  [exim.gov](http://exim.gov)

**FSBDC Export Marketing Plan Services**

- Assists qualified manufacturing small businesses in Florida who are "new-to-export" to identify growth strategies through the development of customized Export Marketing Plans.
  
  [fsbdc.net/STEP/STEPApp.php](http://fsbdc.net/STEP/STEPApp.php)
  866-737-7232

**Southeastern Trade Adjustment Assistance Center**

- SETAAC helps manufacturers develop and implement turn-around strategies to compete better with imports. They serve eight-state region of Alabama, Florida, Georgia, Kentucky, Mississippi, North Carolina, South Carolina and Tennessee plus Puerto Rico.
  
  [setaac.org](http://setaac.org)
  770-531-4550

- The program to pay for half of your cost of business and engineering consulting services (up to $75,000 to you for $150,000 of total consulting costs). If your sales and employment are down as a result of imports, you probably qualify for the program.

**U.S. Export Assistance Center / Florida**

- The global network of trade professionals connects U.S. companies with international buyers, providing them with market intelligence, trade counseling, business matchmaking, and advocacy/commercial diplomacy support.

- This organization helps companies looking to make export sales or expand to additional markets, or an international company looking to purchase products/services from the U.S. or find additional U.S. suppliers, offering the expertise to connect with lucrative opportunities.
  
  [export.gov](http://export.gov)

**Office Hours:** Every 1st Tuesday from 9:30am – 4pm at Gainesville Area Chamber of Commerce Building. To arrange an appointment please contact 352-334-7105 ext. 323 or staci@gainesvillechamber.com
Networking

Chambers

Alachua Chamber of Commerce

archachamber.com

Archer Florida Chamber of Commerce

archerchamber.com

Gainesville Area Chamber of Commerce

gainesvillechamber.com

Hawthorne Chamber of Commerce

hawthorneflorida.org

High Springs Chamber of Commerce

highsprings.com

Micanopy Area Chamber of Commerce

micanopychamber.com

Newberry Jonesville Chamber of Commerce

newberryjonesvillechamber.com

Organizations

Gainesville Area Innovation Network (GAIN)

gainnet.org

- GAIN’s Mission is to INSPIRE, CONNECT & EDUCATE entrepreneurs who want to change the world.
- GAIN offers a variety of programs and events, including open events and stakeholder-only events.

Gainesville Area Women’s Network

gawn.org

- Promote cooperation and support among women and those who support or target women in business, providing a strong network of business contacts and enhance members’ professional and personal advancement.

U.S. Small Business Administration (SBA)

- SBA provides counseling, training and financing to support small business export opportunities.

[Links to websites provided]
Buy Local Organizations

Buy Local North Central Florida
- This program is designed to promote our local economy and support local and independent businesses. Dollars spent at local and independently-owned businesses create a "multiplier effect" in the local economy, meaning that they re-circulate within our community to support small-scale livelihoods and what is unique about North Central Florida.

Our Town
- The Mission of Our Town is to be an advocate for local business owners, to create awareness within our community about the value of supporting the local economy, to advance a level playing field for all businesses, and to promote the unique character of Our Town!

Events

Annual Celebration of Biotechnology
- This event is the BioFlorida’s Northwest Chapter’s Annual Celebration.
- Includes networking event and vendor show with more than 70 vendors and more than 400 people participating.

Annual Women in Entrepreneurship Summit
- Women entrepreneurs discuss challenges and rewards of building businesses

By invitation only

Cade Museum for Creativity and Invention Prize
- An annual competition to encourage Florida’s early inventors and entrepreneurs.
- Each year, this award is funded by the Community Foundation of North Central Florida and given to a Florida individual or company that is taking an original idea or product to market

904 S Main St,
Gainesville, FL
cademuseum.org
(352) 371-8001

Celebration of Innovation Startup Showcase
- Opportunity to see startup companies in the areas of life sciences, medical devices, and information technology that are commercializing the latest in technologies generated as a result of more than $644 million in research conducted at UF.
Gainesville Area Chamber of Commerce

The Gainesville Area Chamber of Commerce offers a multitude of networking events for local business owners that promote economic development, education, celebration, recognition of achievement, and a collective goal to better the City of Gainesville through innovation, commerce and entrepreneurship.

These events include:

- **Annual Toast to Business Dinner**
- **Annual Business Showcase**
- **Business of the Year Awards**
- **Chamber After Hours**
- **Chamber 101**
- **Connect Me**
- **Ribbon Cuttings**
- **Ground Breaking Ceremonies**

Gainesville Area Innovation Network (GAIN)

GAIN offers a variety of programs and events to Inspire, Connect and Educate entrepreneurs who want to change the world.

**Annual ShootOut Investor Presentation Contest and Event**

- Allows emerging start-ups a chance to present to investors and others while competing for cash and prizes.

**Fast Pitch**

- Selected start-ups compete in an annual event where the entrepreneurs ('Pitchers') pitch their business idea to specially recruited investors, mentors or service providers (the 'Catchers').

**GAIN Unplugged**

- Smaller events that are closed to the public, are either free or minimal cost, and provide small group access to entrepreneurs, area experts well-known innovators visiting town, and others.

**Monthly Luncheon Speaker Series**

- Every last Wednesday of the month, GAIN hosts a local business and entrepreneur speaker series.
TEDxUF

- Annual Program of local, self-organized events that bring people together to share a TED-like experience. [tedxuf.com](http://tedxuf.com)
- Features TEDTalks video and live speakers will combine to spark deep discussion and connection in a small group.

Entrepreneurship Case Lecture Series

- Brings entrepreneurial individuals to campus to discuss a range of "emotional" management situations that present themselves throughout the entirety of the entrepreneurial lifecycle. (352) 273-0330 [CEI@warrington.ufl.edu](mailto:CEI@warrington.ufl.edu)
- The series seeks to enhance understanding of topics relevant to entrepreneurship and innovation, provide the background for those interested in entrepreneurial careers, and introduce participants to resources in the entrepreneurial arena while providing a forum for networking and career development.

Green Caffeine

- Network, discuss sustainability and make connections, taking place every first and third Wednesday of the month from 8am - 9am at Volta Coffee, Tea and Chocolate in Downtown. [usgbcheartfl.org](http://usgbcheartfl.org)

Green Drinks Gainesville

- Local chapter of Green Drinks Intl, providing a monthly networking opportunity for anyone interested in sustainability issues. Held the first Wednesday of each month at varying locations. [gogreennation.org/category/green-drinks](http://gogreennation.org/category/green-drinks)

Startup Hour

- Monthly networking event giving the opportunity to network with other young, like-minded entrepreneurs and get plugged into the local entrepreneurial ecosystem. [facebook.com/StartupHour](http://facebook.com/StartupHour)

What's Your Big Idea? Gator Business Plan Competition

- Annual business plan competition held in the spring semester. Each team must have at least one UF student in order to qualify, however teams may include non-UF students as well. Contact [CEI@warrington.ufl.edu](mailto:CEI@warrington.ufl.edu) to get involved.
- The accompanying Business Plan Lab is open to all participants, regardless of student status, and semi-finals and final presentations will be open to the public.

Event Calendars

Business Magazine in the heart of Florida

- Distributed on a monthly basis, this publication offers relevant and valuable business information. [businessmagazinegainesville.com/events/](http://businessmagazinegainesville.com/events/)
Green Resources

GreenBiz Group

- Provides clear, concise, accurate, and balanced information, resources, and learning opportunities to help companies of all sizes and sectors integrate environmental responsibility into their operations in a manner that supports profitable business practices.

U.S. Small Business Administration (SBA)

- Green Business Guide: Today there is a new focus on environmental responsibility. A “green” business can not only help protect our ecosystem, but business sales could benefit among consumers who value your environmental efforts.

- Energy Efficiency: Businesses typically need lighting, heating, air conditioning, power for office equipment, and other services to function. This guide will help businesses become more energy efficient.

- Starting a Green Business: The explosion of organic and eco-friendly products on retail store shelves is more than just a passing fad. It’s big business. This reality presents opportunities for environmentally minded entrepreneurs ready to start their own small business.

Water Conservation

- Visit the Alachua County Environmental Protection Department site to learn more about irrigation restrictions, water conservation tips, reports and maps, and water wise landscaping.

Product Development

A² Fab Lab

- Digital fabrication lab with the tools to help you mediate between digital and physical design and creation processes.

- The technologies housed here include two laser cutters, three 3D printers, a 3D scanner and one 3-axis CNC router.

Architecture Bldg. Room 307
University of Florida
331 Inner Rd
Gainesville, FL
arts.ufl.edu/aafablаб/
Florida’s Tech Toybox, Inc.
- Not-for-profit that provides facilities and expertise to move ideas to a working prototype.
- Services include prototyping, research, and development using nearly all types of materials and systems.

2153 SE Hawthorne Rd, Suite 101
Gainesville, FL
ftechtoybox.org

Integrated Product & Process Design, UF College of Engineering
- Completion of project for your company by a multi-disciplinary faculty-coached student design team at very competitive costs.
- Provides your company valuable interaction with faculty who have interest and expertise in technical areas of your business, and visibility with UF students.

IPPD

Finance

Capital / Equity

Angels Investors

Local Angel Investors

Emergent Growth Fund
- Member-managed angel funds that share the same focus on early stage companies.
- The current funds concentrate their activities on companies that are developing unique, leading-edge products, or proprietary technologies that possess the potential for rapid growth in significant markets.

Emergentgrowth.com

Synogen
- Private equity venture fund that partners in the creation of medical technology companies.
- Assists its portfolio companies by providing key elements that are critical to their success, from strategic planning, market research and branding to product development, patent and regulatory expertise.

Synogen.com

Regional Angel Investors

Florida Angel Nexus (FAN)
- FAN powers angel investments groups state-wide striving to reduce the barriers Florida entrepreneurs face moving from the idea stage to growth & sustainability.

Floridaangelnexus.org
- Go Beyond Network (Naples, FL)
- MBF Healthcare Partners

Go-beyond-network.com
MBFhp.com
Venture Capital

Venture Capital with local offices

Harbert Venture Partners

- Provides growth capital to early-stage information technology and healthcare companies primarily across the Southeastern U.S.
- Seeks to capitalize on what it believes are compelling regional dynamics, such as a strong and fast-growing economy, significant research and development activities.

Inflexion Partners, “Florida’s Venture Fund”

- Seed and early-stage venture capital fund organized with an emphasis on company building and harnessing regional, national, and international resources of the fund’s managers and strategic partners.

MPM Capital

- Life science-dedicated venture investors with committed capital under management in excess of $2 billion.

Regional Venture Capital

- Accuitive Medical Ventures (Duluth, GA)
- Antares Capital (Melbourne, FL)
- Arsenal Venture Partners (Winter Park, FL)
- Ballast Point Venture Partners (Saint Petersburg, FL)
- Buckhead Investment Partners LLC (Atlanta, GA)
- C&B Capital (Atlanta, GA)
- Florida Growth Fund (Ft. Lauderdale, FL)
- Florida Opportunity Fund
- Fulcrum Ventures (Atlanta, GA)
- Hatteras Venture Partners (Durham, NC)
- H.I.G. Capital (Miami, FL)
- Noro-Moseley Partners (Atlanta, GA)
- Seraph Group (Atlanta, GA)
- TechOperators LLC (Atlanta, GA)
- TTV Capital (Atlanta, GA)
- Tullis Health Investors (North Palm Beach, FL)
- UPS Strategic Enterprise Fund (Atlanta, GA)
Debt

Accion Florida

- Specializing in working with small business owners who cannot borrow from the bank due to business type, a short length of time in business, or an insufficient credit history.

- Types of loans: Established Business Loan, Transition Loan, Start-up Business Loan, Brewing the American Dream Loan, and Green Loan.

[Contact information]

Community Bank & Trust of Florida’s Rebuilding Economic Vitality (REV) Business Loan

- REV helps both new and existing local businesses pursue well planned start-up or expansion activities, by providing flexible financing not typically available for start-up companies and assistance with other banking services critical to the venture’s success.

[Contact information]

Florida First Capital Finance Corporation’s Florida Recycling Loan Program (FRLP)

- Access to capital for the purchase of equipment and machinery to expand industrial recycling activities.

[Contact information]

Small Business Administration (SBA) Participating Lenders in Alachua County

- Alarion Bank (SBAX, PTX, EX) 352-224-1931

- First Community Bank SW Florida 866-418-0118

- Florida Citizens Bank 352-332-4727

- Florida Credit Union 352-377-4141

- Merchants & Southern Bank (SBAX, PTX) 352-264-7266

- Sunstate Federal Credit Union 352-240-1420

- Vantagesouth Bank PLP, SBAX, EX 607-437-7172
University of North Florida’s Small Business Development Center (SBDC)

7(a) Small Business Association (SBA) Loan Program
• Provides financing to business for working capital, debt refinance and consolidation, and startup financing.
• Max loan amount of $5 million with 7, 10, or 25 year term depending on use of funds.

7(m) Microloan Program
• Provides small loans ranging from under $500 to $35,000.

Microloan Program
• Proceeds can be used for typical business purposes such as working capital, machinery and equipment, inventory and leasehold improvement.

504 SBA Loan Program
• Provides long-term, fixed-rate financing to business for the purchase of land, building, machinery and equipment.
• Max loan amount is $5 million.

Florida’s Small Business Emergency Bridge Loan Program
• Short-term, interest-free working capital loans are intended to “bridge the gap” between the time a major catastrophe hits and when a business has secured longer term recovery resources, such as sufficient profits from a revived business, receipt of payments on insurance claims or federal disaster assistance.
Incentives

Local

Alachua County Industrial Revenue Bonds

- Bond financing to encourage industry and businesses locate in Alachua County.
- Projects to be considered for financing in addition to machinery, fixtures, equipment and any rehabilitation or addition to any building or structure, are set forth on the Florida Industrial Development Financing Act.

Community Redevelopment Agencies (CRAs)

Accomplish community reinvestment projects in partnership with existing and new developments in the CRA districts.

City of Alachua CRA

Gainesville CRA

Operates in four community redevelopment areas: Eastside, Fifth Avenue/Pleasant Street, Downtown and College Park/University Heights. The following programs are available to businesses currently located in (or relocating into) one of the CRA districts:

- High-Wage Job Incentive Program
- Company Relocation Incentive Program
- Grow Gainesville Fund
- Capital Access Program (CAP)
- Façade Improvement Incentive Program
- Redevelopment Incentive Program
- Transformational Projects Incentive Program
- Business Development Assistance

City of Hawthorne CRA

City of High Springs CRA

Enterprise Zone Tax Savings

- Area in the City of Gainesville that has been targeted for economic revitalization by the State of Florida, offering financial incentives to businesses and property owners to encourage private investment and increase employment opportunities.

- Companies can receive credits on their state sales tax, corporate income tax and property tax. In addition, local incentives include a 50% discount on building permits, development fees and occupational licenses.
State

**Enterprise Zone Program**
- Building Materials Used to Rehabilitate Real Property
- Business Property Used
- Community Contribution Tax Credit or Refund
- Electrical Energy Used
- Enterprise Zone Jobs Credit Against Sales Tax
- Enterprise Zone Jobs Credit
- Enterprise Zone Property Tax Credit

**Targeted Industries**
- Qualified Target Industry (QTI)
- Qualified Defense and Space Contractor Tax Refund (QDSC)
- Capital Investment Tax Credit (CITC)
- High Impact Performance Incentive Grant (HIPI)

**Workforce Training Incentives**
- Quick Response Training Program (QRT)
- Incumbent Worker Training Program (IWT)

**Infrastructure Incentive**
- Economic Development Transportation Fund (EDTF)
- Rural Incentive
- Urban Incentive

**Special Opportunity Incentives**
- Brownfield Incentives
- Local Government Distressed Area Matching Grant Program (LDMG)

Federal

**Historically Underutilized Business Zones (HUBZone) Certification Program**
- Program that helps small businesses in urban and rural communities gain preferential access to federal procurement opportunities.
- These preferences go to small businesses that obtain HUBZone certification in part by employing staff who live in a HUBZone.
- The company must also maintain a "principal office" in one of these specially designated areas.

**Small Business Innovation Research, Technology Transfer (SBIR/STTR)**
- Over $2 billion available in risk capital to fund the development of new technologies.
Business Infrastructure

Parks & Facilities

Enterprise Florida Sites and Buildings Database
enterpriseflorida.com/find-properties

Industrial Parks

- Airport Industrial Park
- Alachua Industrial Park
- Florida Crossroads Industrial Zone
- Gainesville Business Park
- Gainesville Regional Airport
- New Aviation & Manufacturing Center
- Phoenix Commercial Park
- Progress Corporate Park
- Power District

Innovation Square at the University of Florida
innovationsquare.ufl.edu

- 40-acre urban master plan for a modern live/work/play research and innovation community. The development will build out over five million square feet of hi-tech offices, research space, urban residences, community retail, boutique hotels and open space that connects the University of Florida with downtown Gainesville.

- With 48,000 square feet of incubator space encompassing laboratories, collaboration rooms and other support areas, this multi-use complex is certain to serve as a breeding ground for breakthrough ideas and products for tech-based companies.

Research Facilities

Florida Biologix
floridiabiologix.ufl.com

- FDA-compliant facility, provides cGMP manufacturing and testing services to companies and research institutions at competitive pricing.

Innovation Square at the University of Florida
innovationsquare.ufl.edu

- See description above.

The University of Florida (UF)
ufl.edu

- UF is one of the nation’s largest and most comprehensive institutions of higher learning. It is also a powerful research engine with 50,000 students, and 70 doctoral programs. with research expenditures in excess of $702 million.
## Incubators

### Blue Oven Kitchens Inc.
- Non-for-profit kitchen incubator serving North Central Florida, providing space business start-up and expansion support for low-income and disadvantaged food entrepreneurs.
- Blue Oven also hosts a variety of cooking classes and provides pro bono consulting to community members seeking to find out more about starting a food business, being a cooking class instructor, or eating more locally.

<table>
<thead>
<tr>
<th>Address</th>
<th>Website</th>
</tr>
</thead>
<tbody>
<tr>
<td>1323 S Main St, Gainesville, FL</td>
<td>blueovenkitchens.org</td>
</tr>
</tbody>
</table>

### Founders Pad
- Tech incubator located in downtown Gainesville, for small teams involved in mobile and web development, or similar areas.
- Incubated companies taken under the wing of Grooveshark’s staff, and receive in-depth CTO-level services for startups looking for help building a development team and launching apps/products.

<table>
<thead>
<tr>
<th>Address</th>
<th>Email</th>
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<tbody>
<tr>
<td>201 SE 2nd Ave, Suite 209, Gainesville, FL</td>
<td><a href="mailto:josh@grooveshark.com">josh@grooveshark.com</a></td>
</tr>
</tbody>
</table>

### Gainesville Hackerspace
- Provides a physical space where hackers, engineers, scientists, artists, and other creative types can gather to share ideas, equipment, opinions, and even food.
- Members are likely to show up to work on personal projects, consult with other members, and learn new things. More than just a project workspace, the Hackerspace aims to share all types of knowledge in a friendly and collaborative environment.

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<th>Address</th>
<th>Website</th>
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<tbody>
<tr>
<td>101 SE 2nd Pl, Suite 100, Gainesville, FL</td>
<td>skillhouse.org/space</td>
</tr>
</tbody>
</table>

### HiveSpace
- UF Hillel, Starter Space, and the Social Entrepreneurship & Sustainability Initiative at UF’s Center for Entrepreneurship & Innovation created HiveSpace.
- It is a synergistic business venture focused on creating positive social, environmental, and economic impacts.

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<th>Website</th>
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<tbody>
<tr>
<td>2153 SE Hawthorne Rd, Suite 101, Gainesville, FL</td>
<td>hivespace.org</td>
</tr>
</tbody>
</table>

### Gainesville Technology Entrepreneurship Center (GTEC)
- A 30,000 sq. ft. incubator located in southeast Gainesville that provides tools, training and infrastructure to help early stage technology and light manufacturing companies launch and grow into financially viable enterprises.

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<tr>
<th>Address</th>
<th>Website</th>
<th>Phone</th>
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<tbody>
<tr>
<td>2153 SE Hawthorne Rd, Suite 101, Gainesville, FL</td>
<td>gtecflorida.com</td>
<td>352-393-6000</td>
</tr>
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### GatorLab
- Business incubator at Starter Space in Downtown Gainesville, connecting students with the entrepreneurial industry. The lab recruits students to work on startup projects that could eventually turn into businesses.

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<tr>
<th>Address</th>
<th>Website</th>
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<tbody>
<tr>
<td>308 W University Ave, Gainesville, FL</td>
<td>gatorlab.com</td>
</tr>
</tbody>
</table>
### Florida Innovation Hub at UF
- A 48,000 sq. ft. facility, all-inclusive business incubator in close proximity to UF and plenty of free parking.
- Modern laboratories with access to biological safety cabinets, fume hoods, DI waters, vacuum, gas autoclave and other essential equipment.
- 747 SW 2nd Ave, Gainesville, FL
  - [floridainnovationhub.ufl.edu](http://floridainnovationhub.ufl.edu)
  - 352-392-8929

### Newberry Main Street Incubator
- Collaborates and partners with the City of Newberry and other private entities, to help reach Economic Development and revitalization goals of the City.
- 25435 W Newberry Rd, Newberry, FL
  - [newberrymainstreet.com](http://newberrymainstreet.com)
  - 352-472-2112

### Santa Fe Center for Innovation and Economic Development (CIED)
- Located very close to downtown Gainesville, the center is host of an entrepreneur incubator program, offering services to assist in the growth and development of startup and fledgling companies.
- Entrepreneurs are supported through access to business development resources, shared office space, client meeting space and administrative and technical support.
- 530 W University Ave, Gainesville, FL
  - [sfcollege.edu/cied](http://sfcollege.edu/cied)
  - cied@sfcollege.edu
  - 352-395-5053

### Sid Martin Biotechnology Incubator
- Located 25 miles northwest of UF in Progress Corporate Park in the City of Alachua, FL.
- The facility features 40,000 sq. ft. of customized biotech incubator space, outfitted with 22 wet labs, pilot scale fermentation facilities, climate controlled greenhouses and extensive array of scientific equipment.
- 12085 Research Dr, Alachua, FL
  - [sidmartinbio.org](http://sidmartinbio.org)
  - 386-462-0880

### Skyward Capital Incubator
- Located in the Seagle Building, provides office space, resources and guidance on running a startup venture.
- 408 W University Ave, Gainesville, FL
  - [skyward.cc](http://skyward.cc)
  - 352-800-6000
  - contact@skyward.cc

### SYNOKEN Downtown Technology Center (DTC)
- Business incubator located in the Sun Center in downtown Gainesville.
- Entrepreneurs and start-up companies rent private offices with shared reception area, conference room and office equipment.
- 101 SE 2nd Pl, Suite 201-B, Gainesville, FL
  - [synogen.com/consulting/DTC.asp](http://synogen.com/consulting/DTC.asp)
  - 352-371-2075

### Co-Work Space

#### Nimbus Cowork
- Coworking facility where home businesses and other individuals can rent space for meetings and other business matters at various levels and rates for flexible time spans.
- Will be located in the UF Innovation Square, five blocks from campus and downtown.
- [nimbuscowork.com](http://nimbuscowork.com)
  - COMING SOON
Starter Space

- Starter Space, a shared coworking space for entrepreneurs by entrepreneurs in Downtown Gainesville.
- Starter Space has launched several programs to enhance and support entrepreneurial initiatives in Gainesville including GatorLab, which tasks students to create a business within three months; Business Hatchery, a program designed for non-tech and social entrepreneurs; and Hobnob, a joint venture with the Gainesville Chamber of Commerce where Starter Space hosts a career fair.

308 W University Ave, Gainesville, FL
starterspace.com/events.html

Tech Licensing

Federal Laboratory Consortium: Southeast Region

- The Southeast Region encompasses the technology transfer offices of more than 40 federal laboratories in nine states.
- One-stop shop for access to the technology resources available in these facilities.

flcsoutheast.org

Florida Institute for the Commercialization of Public Research

- Florida’s One-Stop-Shop for investors and entrepreneurs who seek to identify new opportunities based on technologies developed through publicly-funded research.
- The Institute facilitates new venture creation through commercially-viable technologies in major industries that are driving the global economy, including clean energy, life science, information technology, aviation and aerospace, homeland security/defense, and other emerging sectors.

747 SW 2nd Ave, Suite 329
Gainesville, FL
florida-institute.com
352-294-2728

Florida Small Business Development Center: Business Technology Commercialization

- The Business Technology Commercialization Program provides support for the rapid commercialization of innovative products and processes, systems integration, productivity and quality improvements by small and medium-sized enterprises (SMEs) engaged in R&D or manufacturing in Florida.
- The BTC also assists in locating sources of venture capital, angel investors and other alternative financing.

floridasbdc.org/SpecialPrograms/BTC/

UF Office of Technology Licensing (OTL)

- Assists UF faculty in matters related to intellectual property development, including interactions with commercial partners, IP management, bringing the inventions and discoveries developed within the University to market for the public good.

747 SW 2nd Ave, Gainesville, FL
research.ufl.edu/otl
352-392-8929
Education

Workshops & Programs

**CareerSource North Central Florida**

- Regional workforce board for Alachua and Bradford Counties, offers a vast array of resources for Employers, Job-Seekers, Career Advising, Training Programs, Start-ups and Entrepreneurs.

- **Startup Quest** Entrepreneurship training program for out of work, degree holding, professionals.

- **The Healthcare Biomanufacturing Occupational & Technology Training (HBOTT) program** is a grant-funded program designed to allow employers to hire, train, and retain qualified program eligible employees in full and part time permanent positions.

- **Empowering Women in Technology Startups (eWITS).**

**Grooveshark University**

- Free, semester-long lecture series offered to intermediate programmers at the college level and beyond.

- Provides entrepreneurs the knowledge, training, support and network needed to start a business venture, linking entrepreneurs to investors able to invest the seed capital entrepreneurs need to build, launch and market proof of concept prototypes.

**Hacker House**

- 3 month program taking place in a 110 year old Victorian Mansion located in the Duckpond Historic neighborhood.

- The program creates an environment where engineering entrepreneurs can develop viable prototypes ready for investors under the guidance of 8 experienced mentors.

**The Hatchery at the Florida Innovation Hub**

- A 3 month goal-oriented program offering a workspace and mentor to entrepreneurs developing pilot projects and early-stage business plans.

- Entrepreneurs have access to all of the educational and networking tools offered through the Innovation Hub for a small fee.
Startup Weekend

- Anyone is welcome to pitch their startup idea and receive feedback from their peers. Teams organically form around the top ideas (as determined by popular vote) and then it’s a 54-hour frenzy of business model creation, coding, designing, and market validation.
- The weekends culminate with presentations in front of local and global entrepreneurial leaders with another opportunity for critical feedback.

gainesville.startupweekend.org

gainesville.3daystartup.org

3 Day Start-up Gainesville

- An entrepreneurship education program similar to Startup Weekend, but designed for university students with an emphasis on learning by doing.

University of Florida

Center for Entrepreneurship & Innovation (CEI)

- CEI was created to teach, coach and inspire students to be entrepreneurial, providing students the tools and experiences necessary to creatively pursue new opportunities and innovations in the start-up, social, and corporate venture arenas.
- Through courses, degree programs and complementary activities such as speakers and workshops, CEI currently serves more than 2,000 students per year. CEI delivers introductory and specialized courses at both the graduate and undergraduate level, provides experiential learning opportunities, and connects student entrepreneurs with the resources needed to launch a successful startup.
- CEI offers the nation’s most comprehensive specialized degree program focused on entrepreneurship, the Thomas S. Johnson Entrepreneurship Master’s Program.

warrington.ufl.edu/centers/cei
352-273-0330

cmir.jou.ufl.edu

Center for Media Innovation and Research

- Research and develop new ways of disseminating strategic communication, providing an outlet for students and faculty, serving as a nucleus for innovation and collaboration.

cmir.jou.ufl.edu

Engineering Innovation Institute

- Fosters a culture of innovation among faculty, students and staff, serving as a nexus of engineering innovation education and experiential programs extending across a wide spectrum.

eng.ufl.edu/innovation
The Entrepreneurship Club (The eClub)

- Serves all students interested in entrepreneurship at UF by providing a prominent and diverse speaker series that is open to the community and a strong network of like-minded individuals to encourage the entrepreneurial spirit.

Entrepreneurship Minors and Certificates

- The entrepreneurship minor provides all UF undergraduates with the opportunity to learn the basic principles of business operations and new venture development.
- CEI’s Certificate in New Venture Creation are designed to provide graduate students the opportunity to pursue careers in the new entrepreneurial economy or to pursue their own venture either upon graduation or at some point later in their careers. The Certificate is open to graduate students enrolled at the Hough Graduate School of Business at the University of Florida. A Graduate Minor in Entrepreneurship is an alternative to the certificate open to graduate students at UF who are not enrolled in the business school.

Gator Innovators

- A new agency in the University of Florida's Student Government, has as goal of to “save students money, foster innovation for UF students and promote and assist existing innovation”.

GatorNest

- A hands-on, real world, consulting experience intended to teach entrepreneurship and innovation by working through the real problems of real companies. The course also teaches skills such as goal setting, team management, and handling various team dynamics in an unscripted environment. If your company is interested in becoming a client.

Integrated Technology Venture Program (ITV)

- Provides engineering, business, and law students with an intense, immersive entrepreneurial experience.
- The students learn the entrepreneurial process as members of a virtual company led by a CEO experienced in technology-based startups.

JumpstART - Workshops in Creative Entrepreneurship

- Empowers students in fine arts and entrepreneurship through collaborative exploration, discovery, divergent thinking and professional mentorship
- Supported by the College of Fine Arts, School of Art + Art History, the UF Center for Entrepreneurship and Innovation and the UF Engineering Innovation Institute. Special support was received this year from Duane Bray and IDEO.
Masters of Science in Entrepreneurship

- The Thomas S. Johnson Master of Science in Entrepreneurship Program (MSE) is where the principle and practice of entrepreneurship seamlessly intersect.
- Through a stimulating curriculum and transformational experiential learning opportunities, this one-year, intensive program equips promising entrepreneurs with the skills and savvy to plan, launch and sustain innovative ventures on their terms. Three-piece suits and old-school methods are not the norm here. Big ideas and a bold confidence are prerequisites.

UF Innovation Academy (IA)

- IA students will take UF courses on campus during the spring and summer terms instead of the traditional fall and spring terms, leaving each fall free for online courses, study abroad, internships, research, community service and employment.
- Additionally, students will be able to participate in fall semester activities available to all UF students.

Veterans Entrepreneurship Program (VEP)

- Free rigorous entrepreneurial learning and development opportunity for service disabled veterans and those who have uniquely distinguished themselves in the military.
- VEP is designed for veterans interested in starting a new venture as a means to financial independence and for veterans who have an existing business for which they would like to increase profits.

Santa Fe College

Corporate Training

- Customizable training curriculum to meet needs of students looking to advance their education for personal enrichment, career change/advancement, continuing education or starting a business.

Entrepreneurship Academy

- Program designed for SF students interested to promote entrepreneurial activity among Alachua & Bradford country college students.
- Alliance between Emergent Ventures and Santa Fe College’s Student Life and the Center for Innovation and Economic Development (CIED) provides seed capital, business training and mentoring in order to energize entrepreneurial endeavors among college students.
- Entrepreneurship Academy participants receive business training at eight workshops held during spring semester.
Permitting

Municipalities

Alachua County includes 9 incorporated municipalities. If you are starting a business, you must contact the municipality in which your business resides or will reside to obtain the necessary licenses and permits to operate within that jurisdiction.

To locate the municipality where a specific parcel is located, visit mapgenius.alachuacounty.us. Map Genius is a mapping product designed to give the ability to easily and quickly find information regarding property from any web browser, smart phone or tablet.

City of Alachua  
[Image]

cityofalachua.com

City of Archer  
[Image]

cityofarcher.com

City of Gainesville  
[Image]

cityofgainesville.org

City of Hawthorne  
[Image]

hawthorneflorida.org

City of High Springs  
[Image]

highsprings.us

Town of La Crosse  
[Image]

townoflacrosse.net

Town of Micanopy  
[Image]

micanopytown.com

City of Newberry  
[Image]

ci.newberry.fl.us

City of Waldo  
[Image]

waldo-fl.com
County

Alachua County Map Genius
- Mapping product designed to give the ability to easily and quickly find information regarding your property from any web browser, smart phone or tablet.

Alachua County Tax Collector
- A local business tax receipt is required by Alachua County for the privilege of engaging in a business, profession or occupation. Anyone providing merchandise or services to the public, even though a one-person company or home based occupation must pay a local business tax to operate.
- In Alachua County, any business located within a city limit must pay a local business tax to that city. All businesses located outside city limits must pay a county business tax.

State

Start and Locate a Business in Alachua County
- Develops, updates and amends the Comprehensive Plan, as well as implements Land Development Regulations and Capital Improvement Programs in response to changing community and fiscal needs.
- Administers Zoning and other regulations in order to promote appropriate land use, as well as review applications for Zoning changes and Development Plans for residential, commercial, industrial, office and institutional areas.

Federal

Division of Corporations
Florida Department of Revenue
State of Florida Licensing

Internal Revenue Service (IRS)
U.S. Small Business Administration (SBA)
Workforce

Employees & Training

CareerSource North Central Florida
- Regional workforce board for Alachua and Bradford Counties, offers a vast array of resources for Employers, Job-Seekers, Career Advising, Training Programs, Start-us and Entrepreneurs.
- If you are a local employer searching for qualified talent, CareerSource can help you fill your position by utilizing various customizable, prescreening options that best fulfills your company’s needs.

City College
- Not for profit private college currently operating five campuses in Florida: Fort Lauderdale, Gainesville, Miami, Hollywood and Altamonte.

Employ Florida Banner Center for Construction (BCC)
- BBC is a consortium of industry, workforce, and educational partners providing training and career advancement solutions for Florida's construction workforce.
- BCC is a key component of increasing workers career opportunities and reducing employer training and recruitment expenses.

Institute for Workforce Innovation (IWI)
- Nonprofit organization located in north central Florida for over 25 years
- IWI’s mission is to improve our communities’ quality of life through education, employment and advocacy, by building affordable housing, providing hunger relief, developing a career ladder, or through grassroots advocacy.

Santa Fe College
- Supports the industry and workforce training needs in Alachua and Bradford Counties by offering a wide array of more than 80 academic degrees, programs, certificates, apprenticeships and Continuing Education/Corporate Training courses.
- Curriculum is developed in close association with industry partners across the spectrum of business and industry sectors.
Santa Fe College Career Resource Center
- Open to community members as well as Santa Fe students, faculty and staff, providing services to current students, prospective students, graduates, Santa Fe Instructors, and community organizations.

Saint Leo University
- Saint Leo's Gainesville Education Center offers traditional on-ground courses and distance learning options.

UF Career Resource Center (CRC)
- Located on the first floor of the Reitz Union, CRC is a centralized career center which provides a broad-range of career services for UF students and alumni.
- Works with employers to fulfill recruiting and partnership needs, and offers job and internship posting opportunities in Gator CareerLink.
- Ways that employers to get engaged through the CRC: Job postings, Gator CareerLink Account, Career Fairs, Information Sessions, Employer2Student Educational Programs, and Employer University.

UF Graduate Business Career Services (GBCS)
- GBCS is committed to working with companies in an effort to meet talent acquisition objectives.
- GBCS works in partnership with corporate recruiters and graduate business students in order to provide both groups with the most comprehensive and productive selection of career services and talent acquisition opportunities available.
- GBCS provides services to graduate business students encompass the following Master Programs: MBA, Finance, Real State, International Business, Management, Information Systems and Operations Management, and Entrepreneurship.
Tools & Resources

Certifications

Local
- Alachua County Small Business Enterprise Assistance Program.

State
- Florida Certified Business Enterprise.
- Florida Disadvantage Business Enterprise (DBE) Program.

Federal
- 8(a) Business Development Program.
- ENERGY STAR for Buildings & Manufacturing Plants.
- Green Certification and Ecolabeling.
- Historically Underutilized Business Zones (HUBZone)

Disaster Planning

- Florida Business Disaster Planning
  floridadisaster.org/business
- Florida Business Disaster Survival Kit
  tbrpc.org/flbusinesskit/index.shtml
- Ready (FEMA)
  ready.gov/business
- RestoreYourEconomy.org
  restoreyoureconomy.org

Legal Assistance

Business Incorporation

Florida Division of Corporations (Sunbiz)
- Search and access filed information for corporations, limited liability companies, limited partnerships, general partnerships, trademarks, fictitious name registrations and liens.
- Electronic filing and certification can be processed through Sunbiz and Help information is accessible for all filing types. Phone numbers for direct Division contacts are listed and there is an e-mail link to make it convenient for you to contact us with questions or comments.

www.sunbiz.org
Intellectual Property

The Florida Bar

- The Find A Lawyer directory provides limited basic information about attorneys licensed to practice in Florida and is provided as a public service by The Florida Bar.
- Online public information from this database includes an attorney’s name, address, area of practice, certifications, etc.
- For more search options, including the ability to search for certified specialists, try expanded search.

U.S. Copyright Office

- Site to find copyright laws, how to register for a copyright and download forms to register.

U.S. Patent and Trademark Office (USPTO)

- Information on rules, regulations, fees for registering a patent or trademark.

Useful Links

- Enterprise Florida
eflorida.com

- Learn About New Health Care Changes Wizard
business.usa.gov/healthcare

- Florida Department of Economic Opportunity (DEO)
floridajobs.org

- Florida Venture Forum
flventure.org

- Florida Virtual Entrepreneur Center
flvec.com

- SCORE Business Templates
score.org/resources/tab-a

- Small Business Administration (SBA)
sba.gov

- Small Business Hazardous Waste Disposal
alachuacounty.us/Depts/EPD/hwc/Pages/SmallBusinessWaste.aspx

- Society of Manufacturing Engineers (SME) Toolkit
us.smetoolkit.org/us/en/index

- Start My Gainesville Business
startmygainesvillebusiness.com

- Trade Finance Guide
export.gov/tradefinanceguide
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