# PLUM CREEK AND THE CHALLENGE PRESENTED by the ECONOMIC ELEMENT OF THE COMPREHENSIVE PLAN

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 $<sup>^{\</sup>rm 1}$  This research, as is the case with everything I have done related to Plum Creek, is pro bono.

#### THE CHALLENGE POSED BY THE COMPREHENSIVE PLAN'S ECONOMIC ELEMENT

#### I. INTRODUCTION

The economic element of the comprehensive plan the county adopted in 2011 has a single overarching goal: "Enhance the economic prosperity of all citizens of Alachua County and expand and diversify the county's tax base." (p. 377) The element recognizes that economic prosperity and expanding the tax base are so closely entwined that they form a single goal. The link is tight in all Florida counties and especially in ours. With no income tax, in Florida the ad valorem property tax is a large share of total state and local revenue, 40% compared to 33% nationally. Though raising the sales tax to 8% or extending it to services would cause only small economic distortions, the legislature is unlikely to enact either one.

In Alachua county, as we know well, an unusually large share of just value is not taxable. A large share of property is untaxed because of the UF exemption. Additionally, house values are lower here than in other urban counties in Florida, with the result that the homestead exemption takes a large bite out of assessed value. Economic prosperity would both dampen the force of the UF privilege and, by raising home values, dilute the weight of the homestead exemption. As a result, with any given millage a higher level of service would be possible.

This attachment does not dwell on the budget, which is handled formally in a separate section. Instead it focuses on the opening part of the goal of the economic element: "Enhance the economic prosperity of *all* citizens of Alachua County ..." [emphasis added]. We refer to this as the challenge posed by the economic element because the national (indeed global) and state trends are interacting with our local economic structure in a way that is causing the county's wage growth to almost disappear at most percentiles of the wage distribution. This is true both in an absolute sense and, except for the low-end 10<sup>th</sup> percentile, relative to the rest of the country.

Moreover, children raised in low-income households in Alachua county find it even harder than those in 89% of the rest of the United States to rise above their households' family income ranks. This second feature, low intergenerational income mobility, has been a problem for some time—the "East Gainesville" problem, though it is also present in other residential areas segregated by income. It is measured by mobility from one household income quintile to another. The movement from quintile to quintile likely has remained stable over the past several decades. It has become more salient, however, because the quintiles have spread farther apart. The income ratio of the top 20% of households to the bottom 20% has risen since the early 1980s. Being stuck in a lower quintile is a larger penalty than it used to be. Figuring out to provide opportunity for low-income children matters even more now.

External causes of these outcomes are chiefly the wage polarization that is occurring nationally and the restrictions on state funding and tuition revenue as well as national research funding for our major industry, education. So far our second largest industry, medical care, has continued to thrive. Even that industry now faces greater uncertainties than at any recent time. We must deal with these issues not only for residents of Alachua county but, for our less-skilled residents in particular, for the entire commuting zone for which Gainesville is the labor market locomotive. Being in the same labor

Comment [TJ1]: The term we seems to be used to refer to "we" as the community, or to "we" as the analyst or to "we" as the advocate. You may want to look through all the references and see if you want to clarify, or use the term I in some cases.

market, we cannot uncouple to advance while leaving them behind. That labor market area adds Bradford, Dixie, Gilchrist, Levy, and Union counties. As a group, they have about half the population of Alachua county. Since they are quite poor, adding them doubles the size of the unskilled labor market.

Commuting zones are imperfect measures of labor markets. Some people from Clay, Putnam, and Marion counties work here, while some from our CZ work in Jacksonville, Lake City, or Ocala. In spite of the imprecision, there is a point to be made. Less-skilled workers tend to be more tied to a local area than are, say, college graduates, who more readily move nationally. Consequently wages for the less-skilled workers tend to seek a level within their local market. Wages and opportunities in Alachua county are not going to rise much above those in the Gainesville CZ. The actions needed to tackle the "East Gainesville" problem effectively are twice as large as they would be if Alachua were an isolated labor market, which it is not.

#### II. BRIEF DISCUSSIONS OF SEVERAL ISSUES IMPLIED BY THE ECONOMIC ELEMENT

The following pages will document these two issues—wage stagnation and intergenerational immobility—in turn. First, however, <a href="Iwe">Iwe</a> note that in addition to its single major goal, the economic element of the comprehensive plan, has six objectives and 43 policies, which we do not want to ignore. Instead of treating them sequentially and in detail, in this section we touch briefly on some of the specific issues they raise.<sup>2</sup>

A. Pay competitive wages for all public employees and a living wage for the least skilled among them
More revenue makes it feasible to grant warranted raises without layoffs. More subtly, growth
in employment allows the county to lift its salary *schedule* even with no change in average pay. Most
public salaries rise with seniority. The more rapid the growth of public employment, the larger the share
of employees at the beginning of the pay schedule. That is especially true for teachers, who though
employees of the school district, are important to the county as well. Aside from small local option
taxes, the school district's budget is constrained by the Florida Education Finance Program. Moreover, it
must hire enough teachers to meet the requirements of the Class Size Amendment. That leaves little pay
flexibility. If the number of FTEs grows, however, it can hire more junior teachers. Empirically, Florida
districts growing by 2% a year (for example) have higher teacher pay schedules than those growing 1% a
year or not at all.

#### B. Encourage Downtown Gainesville

Commercial development near the I-75 exits took business away from downtown. Will the development of East County do the same? That depends on the type of development. Furniture outlets (such as department stores) along I-75, for example, competed with those downtown, taking customers from them, as did most of those providing goods and services to local customers. Though furniture

<sup>&</sup>lt;sup>2</sup> If any commissioner or staff member would like to see a fuller treatment of any of these issues, I will be glad to prepare one.

stores, automobile dealers, and drug stores and other retailers may collocate to a degree, they compete for local customers.

Firms that sell to national and international markets, in contrast, enjoy agglomeration economies that overwhelm their competition with each other. These agglomeration economies include thicker labor markets, exchange of ideas, and shared specialty suppliers. Portland, Oregon, is an example. Hillsboro, a smaller city 15 miles away, attracted Intel to set up a campus on Hawthorn Farm. Intel later opened two more campuses and now employs 16,000 people. Because of agglomeration economies, Portland benefited along with Hillsboro and the area, with over a thousand small tech firms, has become known as Silicon Forest.<sup>3</sup>

Besides the usual agglomeration economies, downtown Gainesville would be helped by (1) being in a county with a broader tax base, (2) a local airport with more destinations and more frequent flights, (3) a stronger UF, (4) more local cultural and dining choices, (5) better chances of finding good jobs for both partners of a skilled couple, and (6) more job opportunities in case a start-up folds. The right kind of development in East County would add to all of these.

#### C. Safeguard the Environment

Richer counties, unless their wealth is created by environmentally destructive industries, tend to be better stewards of nature. Technically, the income elasticity of demand for caring for the environment is positive. There are two additional considerations. First, new residents of Alachua county, if they did not come here, would have required energy and water somewhere else. Second, Alachua county has 559,000 acres, of which Plum Creek plans to develop less than four percent. The Gainesville CZ or labor market has 2,290,000 acres. The boost to average income would increase the public resources for stewardship.

#### D. Improve Local Air Service

You might expect that a 10% increase in population would boost local air travel by 10%. In fact, the best estimate is 25%. There is a feedback effect. A 10% increase in population in the GNV service area directly raises air travel by 10%. That results in some combination of more frequent flights and more destinations. If there is enough competition, higher load factors may even result in lower fares. With more frequent by flights, more destinations, and possibly lower fares, more people fly locally instead of driving to MCO, JAX, or TPA or to their destination. That process continues until the increase in embarkations is about 25%. There are similar feedback effects from higher incomes or from firms whose employees travel often.

The type of development matters. The forthcoming projections by the Bureau of Economic and Business Research at UF show limited growth of total population and a strong increase in the retired population of Alachua county from now to 2030. If that happens there is a chance that air travel and consequently the flight frequency and the number of destinations will fall. Retirees of course travel some. That is overmatched however by how they change the structure of local industry, away from

<sup>&</sup>lt;sup>3</sup> The Portland MSA has 2.3 million residents, enough to support light rail transit. We need to check smaller MSAs.

<sup>&</sup>lt;sup>4</sup> This figure is based on national estimates. I am putting together a data set that will allow an estimate more specific to Gainesville, close to three major airports. The new estimate could be larger or smaller than 25%.

those that provide national and global products and therefore fly often to those who provide local services and thus seldom fly on business.

There is another feedback effect. Within driving range of Orlando, Jacksonville, and Tampa, Alachua county businesses are not destitute of good air connections. Nonetheless direct flights to tech centers such as Dallas or Chicago could help attract and retain tech firms, which in turn would induce still better air service.

#### E. Strengthen Our Largest Employer

The advantages of developing East County the right way would be the same as those for downtown Gainesville, except even stronger. Hiring top faculty is easier when there are good local jobs for trailing spouses. Having more local tech firms means more flow of innovations into products, more local flights, and more local culture. Recent experience suggests that landing global corporations may even boost state funding for UF.

#### F. Maintain Infrastructure

It has been estimated that Alachua county has a \$380 million backlog of road maintenance in and that a one-cent local option sales tax would raise \$30 million a year. If a local option tax is in place at the time, construction in East County would boost revenue, as would the increased economic activity later. Development would add to infrastructure needs, but under proposed plans by less than the additional revenue.

With the changing global climate, no one knows what infrastructure maintenance will cost in coming years. Though the impact will surely be less than in coastal areas of Florida, our infrastructure was built for the historical climate, not the future. We do not know, for example, how the coming changes will interact with our particular soils and karst topography. To reduce the risk of being overwhelmed later, we must enter this period of uncertainty with our infrastructure well maintained and we must develop a broad tax base.

## G. Alleviate Spatial Mismatch

Spatial mismatch occurs when it is difficult for those living in a low-income residential area to find and commute to good jobs. Most of the jobs for which the youth of East Gainesville are qualified are distant, and they cannot afford cars to reach them easily. Buses help but providing more destinations and reducing headway are expensive. Jobs near Hawthorne would still be distant from East Gainesville, averaging perhaps 15 to 20 miles away. How could that reduce spatial mismatch?

Spatial mismatch is a complex phenomenon. Less-skilled youth in East Gainesville compete with students seeking part-time employment and with residents of Levy, Gilchrist, and even Dixie counties for <a href="jobs">jobs</a> downtown and near I-75. Compared to those competitors, residents of East Gainesville would be closer to Hawthorne. More generally, any demand for less-skilled workers anywhere in the Gainesville commuting zone would help residents of East Gainesville. With growth, the competition from college students and the from the CZ overall would be diluted.

The general point is that less-skilled workers in East Gainesville face competition from an unusually large pool of people seeking jobs. The competition in our commuting zone is severe because

(1) overall, the commuting zone is poor, with a large proportion of unskilled workers, and (2) perhaps half of the large number of college students in the college seek part-time jobs that do not require a high school diploma. They have good cognitive and interpersonal skills and are willing to work for low wages. That makes it hard for local high school graduates and dropouts. In a place with few manufacturing jobs, their situation is tough. The outcome is documented later in this appendix.

Plum Creek presents a boost <u>for</u> the county and indeed for the region at an opportune time. External forces such as polarization of the national labor market and reduced real funding for higher education threaten us with long-term relative stagnation. We are in the middle of a large pool of low-skilled workers who have limited opportunities and we are constrained by state educational funding that is among the lowest in the nation. In contrast the knowledge economy presents a community with a major research university and an entrepreneurial spirit with a chance to "Enhance the economic prosperity of all citizens ...." Plum Creek, with its assembled land and desire to create a showcase development, provides a unique opportunity for a community whose values include helping its low-income residents while serving as good stewards of the environment. Just as the local leaders who had the vision to bring the University of Florida to Gainesville could not have known all the implications of their action, so too it is not now possible to know the future.

What we do know is that Plum Creek presents us with a -chance to increase the likelihood that our future will be prosperous for all our residents rather than stagnant. That is especially true of our low-income families, who are the least mobile both economically and geographically. What we can know with certainty is that Plum Creek cannot wave a magic wand that solves all our problems. Plum Creek cannot solve the problem of poverty, though it can help. Plum Creek cannot make our schools rank among the best in the nation, though it can help move them in that direction. Plum Creek cannot by itself preserve our environment, though it can develop its land in a way that is environmentally sound and still boost the revenue the county needs to do its part . •

The more we can do now to improve our schools, mend our roads, reduce spatial mismatch, encourage Innovation Square, boost local businesses, heal our springs, create a more attractive urban center, maintain UF's awareness of the importance of its local base, ..., the list goes on, the more we help Plum Creek and the better able Plum Creek will be to help us. Of course our interests and those of Plum Creek do not match perfectly, as was the case decades ago with Gainesville and UF. We have, however, a large common interest. To complete globally, we must collaborate locally.

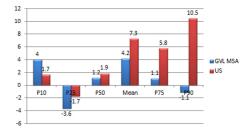
## III. GAINESVILLE MSA WAGE AND EMPLOYMENT TRENDS, 2001 TO 2013

The most recent official review of "Alachua County's Economic, Demographic & Fiscal Trends" was presented to the commission on December 3, 2013. Part 1: A Demographic and Economic Overview was by Edgar Campa-Palafox and Steve Lachnicht. In their balanced summary, the county faces opportunities and challenges. One of the challenges is that nearly half of the jobs in the county are in two broad sectors: education and health service, and government. A second is that, excluding college students, about 37,000 residents are poor. We discuss each challenge in turn.

The two sectors—education and health services on the one hand, and government on the other—are in the light of recent trends more easily partitioned as (1) health services and (2) education and government, since education in Alachua county is mostly government funded, whereas health care is mixed public and private. Looking at it another way, government funding for education has been more restricted than government funding for health services, though even the medical sector is now dealing with turbulence and uncertainty. The uncertainty facing the providers of half the county's jobs is possibly the greatest it has ever been since the Second World War. Though it is unlikely that they will experience the collapse that the construction sector endured in the Great Recession, their roles in the local economy are larger.

As a result of the stagnation in spending on education, and higher education in particular, Alachua county will have to swim upstream to meet the goal of the Economic Element of its comprehensive plan. This can be seen in comparison to national benchmarks using payroll wages from the U.S. Bureau of Labor Statistics for 2001 through 2013 for the Gainesville MSA. The MSA consists of Alachua and Gilchrist counties, of which Gilchrist accounts for 6% of the total and, importantly, is part of the same labor market. In the Gainesville MSA, payroll employment rose only 1.6% (total, not annually) over the 12 years, less than half of the meager 3.6% national increase. Inflation-adjusted average annual wages rose only 4.2% locally, or 58% of the national increase. Most of the 4.2% increase probably went to the top three or four percent of earners. Over the 12 years, wages rose 4% at the 10<sup>th</sup> percentile (\$18,000 in 2013), fell 3.6% at the 25<sup>th</sup> percentile (\$21,570), rose 1.2% at the median (\$33,000), rose 1.1% at the 75<sup>th</sup> percentile (\$52,100), and fell 1.1% at the 90<sup>th</sup> percentile (\$80,290). Notice that the increase at each percentile up to the 90<sup>th</sup> is less than the gain in the average and that the 90<sup>th</sup> percentile saw a decline. Under reasonable assumptions, that implies that most of the gains went to the top earners.

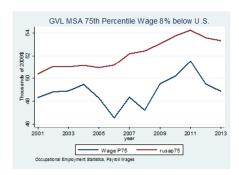
# Percent Change in Annual Wages 2001 to 2013, GVL MSA and US

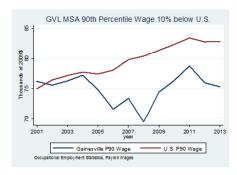


These increases are compared to their national counterparts above. Of the percentiles for which data are available, the Gainesville MSA did better than the nation only at the 10<sup>th</sup>, reflecting Florida's constitutional amendment raising the minimum wage. Gainesville fell behind most rapidly at the 75<sup>th</sup> and 90<sup>th</sup> percentiles. This relative decline is so dramatic that it is worth illustrating. But first <a href="Liwe">Liwe</a> show the effect of the minimum wage. The initial impact of the constitutional amendment was directly on the

lowest wages. That was followed by indirect effects, as the wage hierarchy at the lower end was reestablished. Gainesville 10<sup>th</sup> percentile wages are now virtually indistinguishable from the national average, though <a href="Lwe">Lwe</a> don't know whether raising the minimum wage reduced less-skilled employment and if so by how much.







At the 90<sup>th</sup> percentile, the Gainesville MSA has fallen from parity with the U.S. to 10 percent below. One reason is that the MSA's specialization in high-paid management occupations (occupational code 11-0000, average 2013 pay in Gainesville \$98,830 vs. \$110,550 nationally) fell by 39%, from 4,980 to 3,040, compared to a 9% drop nationally. A second reason is a relative decline in educational professions, both preK-12 (more relevant at the 75<sup>th</sup> percentile) and university faculty. Because of disclosure issues, the OES data are not in a form that can be easily summarized. They strongly indicate, however, that the number of university faculty has dropped in most areas other than health-related fields, where, in contrast, employment has been stable and salaries have risen. Specialties for which the Bureau of Labor Data allow employment comparisons for postsecondary faculty employment are shown in the table below.

FIELD	Employment in 2001	Employment in 2013
Health Specialties	2620	2700
Nursing	150	120
Communications	160	130
English	190	140
Business	260	210
Vocational Education	100	100

One irony is that postsecondary faculty employment has declined in Communications and English at a time when employers decry the inability of college graduates to write well. Fortunately, the number of faculty teaching vocational education has been stable.

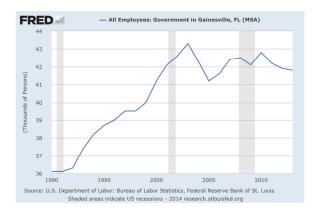
In other occupations, from 2001 to 2013, the Bureau of Labor Statistics reports that the number of jobs in the Gainesville MSA dropped by 12% in engineering (from 1610 to 1410), and 27% in life, physical, and social sciences (2470 to 1800). Offsetting those declines have been a 77% increase in the number of lawyers (300 to 550) and a 39% increase in jobs in health care and related technical professions (9,310 to 12,910).

In these occupational shifts Gainesville was reflecting national shifts only partially. One match is the 39% increase in health care jobs, smaller than the 92% gain nationally but in the same direction. At 77%, the Gainesville MSA did beat the 21% national increase in lawyers, and at a 10% decline it did not differ significantly from the 7% national drop in engineering occupations. The lack of change in postsecondary vocational education faculty differed little from the 4% U.S. gain. While Gainesville was shrinking in postsecondary faculty jobs, nationally they rose 31% in business, 64% in nursing, 65% in communications, and 47% in English.

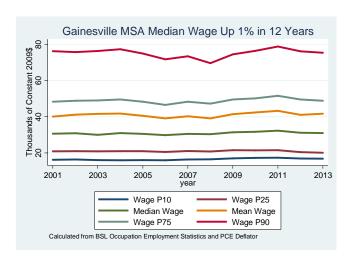
With respect to middle-income jobs, manufacturing is a small component of the Gainesville economy, around a third of the national share. Manufacturing jobs have been declining, following the national pattern.



More significant, at least for the broader labor market picture, is the end of the upward trend in the growth of government jobs.

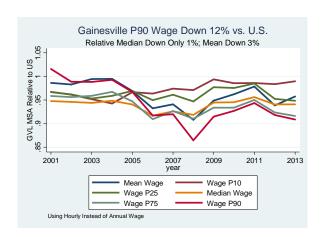


Before 2002, government employment trended up at five hundred a year. Alachua county and Gainesville did not need active development policies in order to grow. UF continued to hire faculty and host more and more students, resulting in steady economic growth—dampened by recessions to be sure, but with a stability and invulnerability to local policies that most other MSA's could only envy. That long era is now over. The combined effect of that end of an era and national labor market changes on wages can be summarized by the graph below:



Local trends can be disentangled from national trends by charting Gainesville MSA annual wages relative to their national counterparts, as below. Local wages have done better than the nation's at the tenth percentile, largely because of Florida's minimum wage. At the 25<sup>th</sup> and 50<sup>th</sup> percentiles, Gainesville has matched the nation's stagnation, not doing noticeably better or worse.

It is at the 75<sup>th</sup> percentile and, especially, the 90<sup>th</sup> percentile that our MSA has fallen behind. Nationally stagnation of real wages in the bottom 60% of the distribution was offset by at least modest growth higher up. The chief difference in the Gainesville MSA is that wages have stagnated at all levels, with a modest exception for the low end at and just above the minimum wage and likely (we can only make an informed guess) more or less accompanied the nation at the top, the one per centers and possibly the second and third per centers. In the new age of the knowledge economy, Alachua county, with its massive and renowned university, the flagship of the richest country's fourth largest state, should have surged ahead. Clearly, it did not, partly because of state restrictions on resources for UF and partly for other reasons.



Fortunately <u>lwe</u> need not end on a pessimistic note. Though tuition revenue for UF and Santa Fe are likely to continue to be constrained, state support has picked up recently, at least modestly. More importantly, UF appears to have become more aware of the need for a strong local base to support its quest to become a top ten public university. The recent attraction of Mindtree to Innovation Square illustrates what can happen when groups work together.

#### IV. WEAK MOBILITY OUT OF POVERTY IN THE GAINESVILLE COMMUTING ZONE

The economic element makes sure that the effort to reduce poverty is not neglected. An explicit objective of the element is to "expand economic opportunities and reduce poverty." The "State of the Alachua County Economy" report presented to commissioners each year is to include, among other headings, "A report on the effectiveness of the economic development program in improving the economic well-being of the unemployed poor, including those not covered by general unemployment statistics." (p. 381) The entity charged with implementing the plan is to report on "barriers to employment and economic prosperity (e.g., transportation, child-care, education, employability, and health care) and ways to overcome those barriers." (p. 379) The poverty issue is often referred to as the "East Gainesville" or "East County" problem. though it is actually geographically more dispersed and broader.

Live will soon argue that the problem is indeed much broader geographically and should be analyzed in terms of the entire labor market in which Gainesville's low-income residents compete, known as the Gainesville commuting zone. But first Live note that since children of low-income residents are more likely than most to stay where they were raised, much of the current economic conditions of Alachua county's young adult residents, excluding university students from out of town, depend on how successful they and their parents were in bringing them from childhood to adulthood. A recent major study by four economists, two at Harvard and two at Berkeley, enables us to tell. The authors, Raj

<sup>&</sup>lt;sup>5</sup> Raj Chetty, Nathaniel Hendren, Patrick Kline, and Emmanuel Saez, "Where Is the Land of Opportunity? The Geography of Intergenerational Mobility in the United States," National Bureau of Economic Research, Working Paper 19843,, January 2014, plus multiple online data appendixes in Stata format.

Chetty and others, took advantage of big data capabilities to link tax returns for parents of children born in the years 1980 through 1984 to family income over a five-year period when those children were around 16 years old, provided at least one parent was in the age bracket 30 to 55 (over which interval family incomes are fairly stable) and then to their children's family incomes around age 30, up through the year 2012. The authors' interest is in intergenerational mobility. Two of their mobility measures are available for counties. The first they call absolute mobility: How well do children in families in the bottom half of the *national* family income distribution who lived in that county at age 16 fare at age 30? The children are linked to their county of residence at age 16 no matter where they live at age 30. A child from High Springs could live in Los Angeles at age 30 and still be linked back to an Alachua county childhood.

With respect to absolute mobility, Alachua county is also behind the nation. Not surprisingly, children from Alachua county have family incomes around age 30 only 85% of the national average for their peers. After all, their parents had family incomes only 80% of the national average. Chetty and his co-authors are after a more subtle question, however. Naturally there is some intergenerational mobility, a convergence toward the mean. The question is how did Alachua county youth do controlling for the relatively low distribution of income of their parents. The answer is, not well. Even controlling for the distribution of parental income, Alachua county's youth fared 10% less well at age 30 than their national peers.

The second measure available for counties is relative mobility, or how independent are people's family incomes at age 30 of their parental family incomes 14 years earlier, when they were 16. On that measure, Alachua county scores 11% worse than the national average. In sum, somewhat surprisingly for a county that hosts a major educational institution, Alachua county does about 90% as well at preparing its own youth for adulthood, at least in the narrow sense of household income at age 30. Of course, this is history. Those aged 30 in 2012 were 16 in 1996, now 18 years ago. But the correlates of poor parent-child income rank transitions are what you would expect, and it seems unlikely that as a group they have improved for Alachua county relative to the U.S. over the past two decades. They are (1) residential segregation by income and the associated limited access to jobs, (2) high income inequality, (3) poorly funded public schools, (4) low social capital indicated by low voter turnout rates in local elections and low participation in community organizations, and (5) unstable families. In sum, it appears likely that Alachua county is still below the nation in preparing its native children for jobs, even conditional on its relatively low household income.

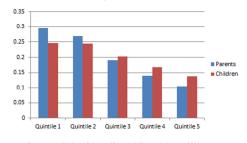
Chetty and his co-authors reserve their most thorough analysis for commuting zones, constructed by the U.S. Department of Agriculture to reflect unified labor markets. They assign youth to one of 741 commuting zones nationally according to where they lived at age 16. The Gainesville CZ adds Bradford, Dixie, Gilchrist, Levy, and Union counties to Alachua. That aggregation boosts the population from 250,000 to 370,000 and enlarges the area from 874 square miles to 3,578 (alternatively, from 559,000 acres to 2,290,000 acres). CZs are not themselves perfect matches to labor markets. Gainesville draws from parts of Putnam and Clay as well, though given current commuting patterns those counties

Chetty and Saez are the 2013 and 2009 winners of the Bates Clark award, given annually to the best American economist under forty.)

belong in the Jacksonville CZ. The Gainesville commuting zone represents the low-skilled labor market for which Gainesville is the focal point.<sup>6</sup>

The chart below shows the income distribution of households with at least one parent aged 30 to 55 in the late 1990s for the Gainesville CZ. It also shows the household income distribution of children around age 30 who were in the Gainesville CZ at age 16, no matter where they lived around 2012. The distribution is by quintiles. If the distributions were identical to the nation's, there would be 20% in each quintile. Instead, they are heavily skewed toward the lower quintiles in both cases, though there is regression toward the mean. The skew is less for the children than it is for Gainesville CZ parents.

# GVL Commuting Zone 66% of Parents, 59% of Kids < Median

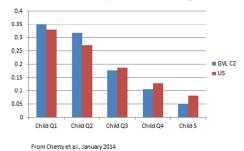


Chetty et al., National Bureau of Economic Research, January 2014

At every *national* income quintile, however, the children of Gainesville CZ parents have done less well on average at age 30 than their national peers who were in the same national income quintiles.

That is true of all five quintiles, as shown in the five charts below.

# Parents in Lowest Quintile Child Share by Quintile at Age 30

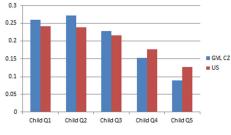


The concepts the chart above presents are complex as well as important. It is worth repetition to clarify what it shows. The pairs of bars group children who at age 16 lived with their parents in the Gainesville

<sup>&</sup>lt;sup>6</sup>I often use MSA instead of CZ data because figures for CZs are usually harder to come by.

commuting zone (blue bars) or anywhere in the United States (red bars) whose parents' household income was in the lowest national income quintile. In the Gainesville CZ, 35.0% of such children when they reached age 30 were in households in the bottom household income quintile of all people age 30 around 2012, as shown by the blue bar at the left. Moving to the right, the subsequent blue bars shows that 31.8% reached the second quintile, 17.7% the third, 10.5% the fourth, and 5.0% the fifth. Nationally, 33.0% remained in the lowest, 27.1% reached the second, 18.8% the middle, 13.0% the fourth, and 8.1% the top. One aspect of the "East Gainesville Issue" more broadly interpreted is that a child raised in the lowest income quintile had a 62% better chance of reaching the top rung of the ladder if raised *outside* the Gainesville CZ. (8.1%/5.0% = 1.62.)

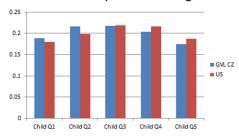
# Parents in Second Quintile Child Share by Quintile at Age 30



From Chetty et al., January 2014

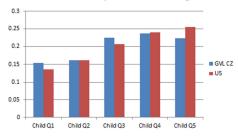
For children raised in households in the second income quintile, the chance of reaching the top quintile were 12.8%/9.0% = 42% better if raised outside the Gainesville CZ. Outside the Gainesville CZ the odds of reaching the top were 7% better for the middle quintile, 14% better for the fourth, and 7% better for the top.

# Parents in Middle Quintile Child Share by Quintile at Age 30

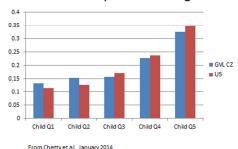


From Chetty et al., January 2014

# Parents in Fourth Quintile Child Share by Quintile at Age 30



# Parents in Top Quintile Child Share by Quintile at Age 30



While the five counties—Bradford, Dixie, Gilchrist, Levy, and Union—add less than 50% to Alachua county's population, as noted earlier, they almost double the size of the less-skilled labor market. The income of households with children (and with parents aged 30 to 55) in the other five counties averages only 60% of that of Alachua county and less than half that of the United States. When seeking jobs, residents of East Gainesville are competing not only with college students working part time but also, and just as importantly, with people from the other five counties, most of whom are from the bottom two quintiles of the national income and wage distributions.

Many workers residing in Gilchrist and Levy counties join the majority of UF and SFC students in having easier access than do residents of East Gainesville, especially those without cars, to the places in Alachua county where the jobs are. Wages, like water, seek a level. We cannot think of Alachua county as an isolated labor market. When the county adopted goal of the Economic Element of the 2011-2013 to "Enhance the economic prosperity of all citizens of Alachua county ...." it accepted a large challenge, perhaps twice as large as it would be if the county were an isolated labor market. To rise to the challenge, we need to think big.